

## Making your funding go further using freebees and networks

Rod West & Edi Condack  
MHCC

## What to expect

- First the bad news
- Then the good news
- A quick A to Z guide to making your funding go further using freebees and networks
- Your input to the process

## First the bad news

- Even more efficiency now expected
- Government budget constraints and Global Financial Crisis (GFC)
- Possible change of government
- Competition with private sector
- Expansionary funding phase won't last
- Downturn in support from business

## Then the good news

- We can build and maintain community through our networks
- We already have great networks
- When the going gets tough, the tough get networking
- Networks are an investment that can pay off
- There are still bargains to be had

## Effort still required

- Making use of freebees and networks still takes time and effort
- Needs careful thought and action
- Training?
- May not be cost free

## A to Z Guide

### A – Ask others

- Ask for the non-profit or government rate
- Make use of the advice of others

### B – Borrow

## A to Z Guide

### C – Computers

- GreenPC – cheap PCs for charities
- DonorTec – free and cheap software
- Freeware eg Open Office

### D – Discounts

- Corporate rates for accommodation and car hire

## A to Z Guide

### E – Equipment

- Check on internet
- Scratch and dent with new warranty
- Freecycle.org.au

### F – Furniture

- Freecycle.org.au

## A to Z Guide

### G – Government & Grants

- NSW Stamp Duty exemption
- GST rebates
- Funding lists on Community Builders
- Government rates
- Clubs NSW CDSE Funding

## A to Z Guide

### H – Helpful websites/ organisations

- Google
- NCOSS
- Infoxchange
- Community Builders
- Human Services Network

## A to Z Guide

### I – Insurance

- NCOSS Insurance Services
- Reduce risk or combine insurance

### J – Join

- Join MHCC or NADA
- Join a library
- Join with others to access services

## A to Z Guide

### K – Keep up to date

- Edi's tip – Donortec allow charities to purchase software every 18 months

### L – Let your fingers do the walking

- Phone & Google
- Get competitive quotes

## A to Z Guide

### M – MHCC

### N – NADA & NCOSS

## A to Z Guide

### O – OH&S

- Workcover Community Services Safety Pack

### P – Printing

- Get quotes – will they match?

## A to Z Guide

### Q – Question your suppliers

- Cheaper for not-for-profits?

### R – Rooms for training

- NSW Commission for Children and Young People offer training rooms for free for NGOs

## A to Z Guide

### S – Staff

- Recruitment advertising and recommendations
- Staff Benefits – Fringe benefits salary packaging
- Developing Staff – MHCC Workforce Development Guide, free or discounted training and apprenticeships

## A to Z Guide

### T – Telecommunications and Travel

- Cheaper rates for not-for-profits
- Packages and VOIP
- Use Webjet and airline websites to book

### U – Use your networks

- Network is also a verb

## A to Z Guide

### V – Volunteers

- Student Placements
- Volunteering websites
  - Probono Australia
  - Community Builders
  - Volunteers NSW
  - Volunteering Australia

## A to Z Guide

### W – Website

- Free website hosting Web Hosts Australia
- Get a Content Management System (CMS)
- Free Google website
- Ask about websites you like

## A to Z Guide

### X – X marks the spot

- Finding the buried treasure still takes effort

### Y – Your own staff

- Ask your own staff how to be more efficient or save money

## A to Z Guide

### Z – Zzzzz – don't fall asleep

- What about your ideas?